	FINANCE AND BANKING MAJOR – APPLIED FINANCE SPECIALIZATION			
	Block	Characteristics	Credits	
Fou	ndation Units	8 courses – 4 credits per course		
1	Academic & Professional skills	4		
2	Mathematics for Business	4		
3	Statistics for Business	4		
4	Business Law	4	32	
5	Principles of Economics	4		
6	Principles of Marketing	4		
7	Principles of Accounting	4		
8	Principles of Management	4		
Res	earch Units	4 courses – 4 credits per course		
9	Business Research Methods	4	10	
10	Business Analytics & Al applications	4	16	
11	Problem solving in organization	4		
12	Research design	4		
Cor	e Units	4 courses – 4 credits		
COI	e onits	per course		
13	Corporate Finance	4	16	
14	Financial Institutions and Markets	4	10	
15	Applied Econometrics	4		
16	Bank Management	4		
Spe	ecialized Units	8 courses – 3 credits per course		
17	Financial Accounting	3		
18	Managerial Accounting	3		
19	Financial Modelling and Business Valuation	3		
20	Derivatives & Financial Risk Management	3	24	
21	Portfolio Management	3		
22	International Financial Management	3		
23	FinTech and Digital Banking	3		
24	Ethical and Professional Standards	3	7	
Sta	rtup	4 credits	A	
25	Startup Experience	4	4	
Inte	Internship / advanced research 6 credits			
26	Capstone Experience	6	6	

Elec	ctive specialized units	Choose 2 out of 6 courses – 3 credits per course	
27	Cross-disciplinary course 1	3	
28	Cross-disciplinary course 2	3	
29	Strategic Management	3	6
30	Mergers, Acquisitions, and Corporate Restructuring	3	
31	Behavioral Finance	3	
32	Auditing	3	
Thesis		10 credits	10
Poli	tical theory units	11 credits	
33	Marxist-Leninist Philosophy	3	
34	Marxist-Leninist Political Economics	2	11
35	History of Communist Party of Vietnam	2	11
36	Ho Chi Minh Ideology	2	
37	Scientific Socialism	2	
Phy	sical Education	3 credits	
38	Physical Education 1	1	3
39	Physical Education 2	2	
Nat	National Defense Education -		
	Total Credits	128	

	Block	Characteristics	Credits
Fou	ndation Units	8 courses – 4 credits per course	
1	Academic & Professional skills	4	
2	Mathematics for Business	4	
3	Statistics for Business	4	
4	Business Law	4	32
5	Principles of Economics	4	
6	Principles of Marketing	4	
7	Principles of Accounting	4	
8	Principles of Management	4	
Res	earch Units	4 courses – 4 credits per course	
9	Business Research Methods	4	10
10	Business Analytics & Al applications	4	16
11	Problem solving in organization	4	
12	Research design	4	
Cor	e Units	4 courses – 4 credits	
		per course	
13	Management Information System	4	16
14	International Business	4	
15	Organizational Behavior	4	
16	Corporate Finance	4	
Spe	cialized Units	8 courses – 3 credits	
_		per course	
17	Project Management	3	
18	Human Resource Management	3	
19	Strategic Marketing Management	3	24
20	Strategic Digital Transformation	3	
21	Strategic Management	3	
22	Supply Chain Management	3	
23	CRM and Customer Experience Management	3	
24 Sta	E-Commerce Management and Platforms	-	
Startup4 credits25Startup Experience4		4	
	LAMATHO EXDENENCE	4	
25 Into	ernship / advanced research	6 credits	

Elec	ctive specialized units	Choose 2 out of 6 courses - 3 credits per course	
27	Cross-disciplinary course 1	3	
28	Cross-disciplinary course 2	3	•
29	Digital Marketing	3	6
30	Consumer Behavior	3	
31	Financial Institutions and Markets	3	
32	Marketing Technology	3	
The	esis	10 credits	10
Poli	tical theory units	11 credits	
33	Marxist-Leninist Philosophy	3	
34	Marxist-Leninist Political Economics	2	11
35	History of Communist Party of Vietnam	2	11
36	Ho Chi Minh Ideology	2	
37	Scientific Socialism	2	
Phy	sical Education	3 credits	
38	Physical Education 1	1	3
39	Physical Education 2	2	
Nat	ional Defense Education		
	Total Credits 128		

	Block	Characteristics	Credits
Fou	ındation Units	8 courses – 4 credits per course	
1	Academic & Professional skills	4	
2	Mathematics for Business	4	
3	Statistics for Business	4	
4	Business Law	4	32
5	Principles of Economics	4	
6	Principles of Marketing	4	
7	Principles of Accounting	4	
8	Principles of Management	4	
Res	search Units	4 courses – 4 credits per course	
9	Business Research Methods	4	40
10	Business Analytics & Al applications	4	16
11	Problem solving in organization	4	
12	Research design	4	
Cor	e Units	4 courses – 4 credits	
	e onits	per course	
13	Consumer Behavior	4	16
14	Organizational Behavior	4	
15	Strategic Marketing Management	4	
16	Social Media Analytics in Marketing	4	
Spe	ecialized Units	8 courses – 3 credits	
		per course	
17	Brand and Product Management	3	
18	Digital Customer Experience	3	
19	Digital Marketing	3	24
20	Green Marketing	3	
21	Services Marketing	3	
22	Retail Marketing Management	3	
23	Marketing Channel Management	3	
24	Marketing Technology	3	
	Startup 4 credits		4
25 Startup Experience 4		·	-
	ernship / advanced research	6 credits	6
26	Capstone Experience	6	

Elec	ctive specialized units	Choose 2 out of 6 courses – 3 credits per course	
27	Cross-disciplinary course 1	3	
28	Cross-disciplinary course 2	3	•
29	Global Marketing Management	3	6
30	CRM and Customer Experience Management	3	
31	Marketing Communications	3	
32	Marketing Planning Project	3	
The	esis	10 credits	10
Poli	tical theory units	11 credits	
1	Marxist-Leninist Philosophy	3	
2	Marxist-Leninist Political Economics	2	11
3	History of Communist Party of Vietnam	2	11
4	Ho Chi Minh Ideology	2	
5	Scientific Socialism	2	
Phy	sical Education	3 credits	
1	Physical Education 1	1	3
2	Physical Education 2	2	
Nat	ional Defense Education	7	
	Total Credits	128	

	Block	Characteristics	Credits
Fou	ndation Units	8 courses – 4 credits per course	
1	Academic & Professional skills	4	
2	Mathematics for Business	4	
3	Statistics for Business	4	20
4	Business Law	4	32
5	Principles of Economics	4	
6	Principles of Marketing	4	
7	Principles of Accounting	4	
8	Principles of Management	4	
Res	earch Units	4 courses – 4 credits per course	
9	Business Research Methods	4	-
10	Business Analytics & Al applications	4	16
11	Problem solving in organization	4	
12	Research design	4	
Cor	e Units	4 courses – 4 credits	
COI	e offics	per course	
13	Financial Accounting	4	16
14	Corporate Finance	4	
15	Applied Econometrics	4	
16	Managerial Accounting	4	
Spe	cialized Units	8 courses – 3 credits per course	
17	Auditing	3	
18	Financial Modelling and Business Valuation	3	
19	Financial Reporting Standards	3	0.4
20	Taxation	3	24
21	Advanced Auditing	3	
22	Accounting Information Systems	3	
23	Ethical and Professional Standards	3	
24	Derivatives & Financial Risk Management	3	
Startup		4 credits	4
25	Startup Experience	4	4
Internship / advanced research 6 credits			
26	Capstone Experience	6	

Elec	ctive specialized units	Choose 2 out of 6 courses – 3 credits per course	
27	Cross-disciplinary course 1	3	
28	Cross-disciplinary course 2	3	•
29	Financial Institutions and Markets	3	6
30	Strategic Management	3	
31	FinTech and Digital Banking	3	
32	Portfolio Management	3	
The	esis	10 credits	10
Poli	tical theory units	11 credits	
1	Marxist-Leninist Philosophy	3	
2	Marxist-Leninist Political Economics	2	11
3	History of Communist Party of Vietnam	2	- 11
4	Ho Chi Minh Ideology	2	
5	Scientific Socialism	2	
Phy	sical Education	3 credits	
1	Physical Education 1	1	3
2	Physical Education 2	2	
Nat	ional Defense Education		
_	Total Credits	128	

	INTERNATIONAL BUSINESS MAJOR – INTERNATIONAL BUSINESS SPECIALIZATION			
	Block	Characteristics	Credits	
Fou	ndation Units	8 courses – 4 credits per course		
1	Academic & Professional skills	4		
2	Mathematics for Business	4		
3	Statistics for Business	4	00	
4	Business Law	4	32	
5	Principles of Economics	4		
6	Principles of Marketing	4		
7	Principles of Accounting	4		
8	Principles of Management	4		
Res	earch Units	4 courses – 4 credits per course		
9	Business Research Methods	4	10	
10	Business Analytics & Al applications	4	16	
11	Problem solving in organization	4		
12	Research design	4		
Cor	e Units	4 courses – 4 credits		
001		per course		
13	International Trade Compliance	4	16	
14	International Business	4		
15	International Economics	4		
16	Globalization and Corporate Responsibility	4		
Spe	ecialized Units	8 courses – 3 credits per course		
17	Feasibility of International Markets	3		
18	Global Business Strategy	3		
19	Supply Chain Management	3		
20	International Sales and Marketing	3	24	
21	International Trade Finance	3		
22	Global Products and Services	3		
23	Managing in the Global Environment	3		
24	Import & Export Strategy and Application	3		
Sta	rtup	4 credits	A	
25	Startup Experience	4	4	
Inte	rnship / advanced research	6 credits		
26	Capstone Experience	6	6	

Elec	ctive specialized units	Choose 2 out of 6 courses – 3 credits per course	
27	Cross-disciplinary course 1	3	
28	Cross-disciplinary course 2	3	•
29	Ecommerce	3	6
30	Management Information System	3	
31	International Transport and Logistics	3	
32	International project management	3	
The	esis	10 credits	10
Poli	tical theory units	11 credits	
1	Marxist-Leninist Philosophy	3	
2	Marxist-Leninist Political Economics	2	11
3	History of Communist Party of Vietnam	2	11
4	Ho Chi Minh Ideology	2	
5	Scientific Socialism	2	
Phy	sical Education	3 credits	
1	Physical Education 1	1	3
2	Physical Education 2	2	
Nat	ional Defense Education		
	Total Credits	128	